Agency Activity Inventory by Agency

Appropriation Period: 2005-07 Activity Version: Governor Gregoire's 05-07 Proposal

Agency: 377 - Spokane Intercollege R&T Institute

Incubator Activity

The Spokane Intercollegiate Research and Technology Institute (SIRTI) operates an incubator for technology-based companies within its current facility. The incubator offers companies flexible office, high-bay manufacturing, and wet lab space for the purpose of further developing their technology and products and establishing a viable business that can advance to the commercial setting.

Statewide Result Area: Improve the economic vitality of businesses and individuals

Category: Support development of innovative products and processes

| _ | | FY 2006 | | | | FY 2007 | | |
|---|-----------|-----------|-----------|------|-----------|-----------|-----------|------|
| | Total | GFS | Other | FTEs | Total | GFS | Other | FTEs |
| | \$692,000 | \$353,000 | \$339,000 | 5.6 | \$696,000 | \$370,000 | \$326,000 | 6.0 |

Expected Results:

Maintain a 75 percent or greater occupancy level for available incubator space.

Output Measure: The percentage of available incubator space leased at the Spokane Intercollege Research and

Technology Institute.

FY02 Actual FY03 Actual FY04 Actual FY05 Estimate FY06 Proposed FY07 Proposed 0% 0% 80% 75% 80% 80%

Commercializing Technology

SIRTI helps companies bring their new technologies to market and attract public and private sector funding. The services provided include technology assessment, marketing services and research, business development, and financial analysis.

Statewide Result Area: Improve the economic vitality of businesses and individuals

Category: Support development of innovative products and processes

| _ | FY 2006 | | | | FY 2007 | | | |
|---|-------------|-------------|-----------|------|-------------|-------------|-----------|------|
| | Total | GFS | Other | FTEs | Total | GFS | Other | FTEs |
| | \$1,568,000 | \$1,217,000 | \$351,000 | 18.3 | \$1,565,000 | \$1,186,000 | \$379,000 | 17.9 |

Expected Results:

Initiate 30 or more commercialization projects per year. Seek \$1.0 million per year in funding from outside sources. Help current and past clients attract \$11,000,000 or more in external funding.

Output Measure: The number of commercialization projects initiated each year by the Spokane Intercollege Research and Technology Institute.

FY02 Actual FY03 Actual FY04 Actual FY05 Estimate FY06 Proposed FY07 Proposed 0 22 25 27 43 46

Output Measure: The amount of external funding and financing won by current SIRTI commercialization clients, current

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incubator tenants and SIRTI alumni.

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| FY02 Actual | FY03 Actual | FY04 Actual | FY05 Estimate | FY06 Proposed | FY07 Proposed |
|-------------|-------------|--------------|---------------|---------------|---------------|
| \$0 | \$7,474,000 | \$46,681,000 | \$10,000,000 | \$11,000,000 | \$12,000,000 |
| | | | | | |

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